



UNITED STATES DEPARTMENT OF COMMERCE
Minority Business Development Agency
Washington, D.C. 20230

OCT 3 2005

Mr. Michael Schell
President and Chief Executive Officer
The Approved Group of Companies
700 West Pender Street Suite 208
Vancouver, BC V6G 0

Dear Mr. Schell:

The Minority Business Development Agency (MBDA) and the MED Week 2005 Conference Management Team thank you for your outstanding participation as panelist on the plenary session at the Minority Enterprise Development Week 2005 Conference. Many attendees indicated that the Conference was informative and enjoyable.

Our theme, "*The Art of the Deal: Making It Happen,*" was chosen to motivate minority business owners to build on their foundation of knowledge, skill and success to take their enterprises to the next level. Your insight into the strategies, tactics and tools critical to building a successful business through dealmaking was particularly helpful.

From past experience, we know that MED Week attendees will continue their business pursuits with renewed focus and inspiration. The 2005 conference was a success because speakers and other participants, such as you, gave us the benefit of your experience and your expertise.

Thank you for your excellent contribution to the MED Week 2005 Conference and your support for the Minority Business Development Agency.

Sincerely,

Ronald N. Langston
National Director